



ALBERT  
GOODMAN

CHARTERED  
ACCOUNTANTS

## FAMILY BUSINESS GROWTH PROGRAMME

Albert Goodman is one of only two South West accountancy firms taking part in the national pilot of the Family Business Growth Programme (FBGP). The FBGP is an innovative programme, co-ordinated by Clinton Devon Estates, part-funded by DEFRA through the Devon and Somerset Rural Growth Network and monitored by the University of Exeter.

The programme aims to contribute towards a sustainable rural economy by helping rural family businesses to address key issues including ownership and management succession and business strategy. Key outputs are anticipated to include a number of succession plans, family constitutions and family business plans.

In order to deliver the programme our accredited family business consultants have all participated in an intensive family business master-class at the Family Business School of the International Institute for Management Development (IMD) in Switzerland.

The programme will be delivered in a three stage process with participants able to drop out at any stage.

1. An initial review in the form of a two hour consultation with one of our family business advisors which will be followed up in writing with advice on areas to address. **FREE**
2. A more detailed, half day consultation followed by a full written report of our findings and recommendations. A money back guarantee is offered with this stage, whereby we will refund the fee if you are not satisfied with the report. £475 plus VAT
3. Full professional support for the implementation of any or all of the recommendations for a further agreed fee based on individual circumstances. TBA

Key areas to be covered include:

- Family history and family tree
- Business structure
- Funding
- Remuneration
- Leadership and management succession
- Ownership succession
- Family values
- Competition
- Governance
- Risk
- Non-family members
- Family and business vision

You do not need to be an existing client of Albert Goodman to take part in the programme; indeed we welcome non-clients just as much as we do clients.

Although the main FBGP is restricted to family businesses operating in settlements within Devon and Somerset with a population of less than 22,000 inhabitants we are happy to extend the offering to all family businesses.

## CONTACT

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To find out more about the FBGP or to book a free initial health-check please contact one of our Family Business Consultants:



**Paul Hake FCCA – Partner**

**Tel: 01823 286096 E: [paul.hake@albertgoodman.co.uk](mailto:paul.hake@albertgoodman.co.uk)**

Paul is a partner in the firm's Business Services Team. He joined the firm in 1992 from Barclays Bank and became a partner in 2005. Paul is head of the Albert Goodman's Family Business team and fully understands the conflicts that can arise, and works creatively to produce workable solutions. He often advises on succession planning, exit options, business strategy, management issues and financial plans.



**Kevin Jutson ACA – Partner**

**Tel: 01935 423667 E: [kevin.jutson@albertgoodman.co.uk](mailto:kevin.jutson@albertgoodman.co.uk)**

Kevin is a partner in the firm's Yeovil office and has developed extensive accountancy and business advisory skills with family and owner managed businesses. Kevin manages a mixed portfolio of clients and as a result has a breadth of experience with limited companies, partnerships and individuals, providing advice from a compliance and commercial perspective.



**Mike Cahill ACA – Senior Manager**

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Mike is a senior manager in Albert Goodman's Business Services Group, having joined the firm in 1999. Mike qualified as a Chartered Accountant in 2003 and over the past 14 years has developed extensive audit, accountancy and business advisory skills, over a wide range of mainly family owned companies and organisations. Mike has developed a keen interest in this area as his parents have run their own family business since 1995.

